

## Leaffield and Non-Government Disposal Customers

Leaffield has recently developed the skills that we have used with the UK MoD to help support industry where they face similar challenges.

As an example a major shipbuilding operation was recently moving out of a particular facility and needed to release the space occupied by surplus spares. Whilst having a notional value these spares would have been hard to dispose of quickly. Leaffield came up with an innovative proposal to deal with this challenge. We sent a large numbers of vehicles to the clients' premises and a joint team from the two organisations loaded nearly 20 vehicles with the entire contents of the facility. The spares were brought back to our premises where everything was unpacked, inspected, identified and booked onto our system. We then started a process of evaluating the best route to market for each item:

- Retain for future sale to the original customers of the shipyard
- Sell immediately in the commercial market
- Retain for slow release into the commercial market
- Process for recycling and disposal

Our experience of undertaking similar processes for the UK MoD over many years enabled us to complete this task within a four week period. The customer was delighted with our speed of response, the fact that they incurred no costs from failing to clear the facility on time and incurred no transport or labour costs as well as receiving a significant cash injection from Leaffield based on the value realised from the sales process.



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