

## Manufacturer Support

Leaffield has a long record of working with Original Equipment Manufacturers and platform prime contractors to support their customers around the world.

Leaffield is able to offer:

- ✓ Availability ex-stock
- ✓ Reserving stock for emergent work
- ✓ Kitting
- ✓ Consolidating, Just-In-Time phased deliveries
- ✓ Competitive pricing
- ✓ Availability of obsolete parts and components
- ✓ Major assemblies available for stripping
- ✓ Timely response to enquiries
- ✓ Sale or return (waterfront support)

### Distribution and agent capability

Leaffield also provides support outside the UK to a number of UK manufacturers who don't have the local presence or necessary commercial arrangements in place to be able to successfully market their products abroad. By leveraging our extensive experience of dealing with a wide range of foreign governments we are able to enable these manufactures to access markets that would otherwise be beyond their reach. This capability is welcomed in turn by the foreign governments who through our brokering capability gain access to products and services that would not be readily available without our support and capability.



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## Commercial customers

Leaffield's extensive customer list and long-standing trading relationships with international defence agencies is recognised as providing a unique route to market for many OEMs who do not have the contacts, scale or expertise to conduct operations around the world.

Leaffield are increasingly working with commercial customers both to supply them with products that we have in stock or can source through our extensive database and supplier network but also to act as agents and distributors for them.

Leaffield export globally, in line with export control and current compliance guidelines, which allows us to rapidly and efficiently move goods from our commercial partners to the end customers wherever they are.

Through our sister company within the Portchester Group, Goodrem-Nicholson who are a leading freight forwarder, we can handle all aspects of the global transportation of freight by road, sea or air.

